# Sustainability of Non Governmental Organization Funded Community Projects beyond Donor Support: A Case of Selected Projects in Chipata District, Zambia

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Abstract:- Non Governmental Organizations use projects as a vehicle to deliver development in various areas, with the objective of improving the standard of living for impoverished communities. In the context of donor-funded development programs and projects, sustainability can be defined as: the continuation of benefits after major assistance from a donor has been completed. However, sustainability of the projects becomes a challenge after project closure when donors withdraw funding to the project. The general objective of the study was to establish the sustainability of Non-**Governmental** Organization funded community projects, beyond donor support and answer the general research question on: How sustainable were Nonfunded community Governmental Organization projects, beyond donor support? Pragmatism was the philosophical view that underpinned the study and informed the mixed research method approach used. The convergent parallel strategy of the mixed research methods approach was used. The total population was project beneficiaries from four (4) selected community projects. The sample size was 76 respondents that were selected by simple random sampling, using project registers as sample frame. A questionnaire with open ended questions (qualitative) and closed questions (quantitative) was used to collect data. Qualitative data was analyzed by using the inductive process of building from the data to broad themes and then to interpretation. Quantitative data was analysed by using descriptive statistics, presented in Tables and Figures. Findings were that the community was engaged in the implementation process and operations of the project. Further, the community had put in place exit strategies for continuity of the project after donor support is withdrawn. Subsequently, the community benefited from the project. The conclusion was that there was continuation of project activities beyond donor support.

*Keywords:- Community engagement, Exit strategy, Community benefits, Project sustainability.* 

### I. INTRODUCTION

Non Governmental Organizations use projects as a vehicle to deliver development in various areas, with the objective of improving the standard of living for impoverished communities (Jordan et al., 2018; Lee, 2018; Lewis, 2016). In the context of donor-funded development programs and projects, sustainability can be defined as: the continuation of benefits after major assistance from a donor has been completed (Feil & Schreiber, 2017; barbosa, 2015; Bolis et al., 2015; Dempsey et al., 2015; Giovannoni & Faitte, 2015). However, sustainability of the projects becomes a challenge after project closure when donors withdraw funding to the project (Ceptureanu et el., 2018; Mayeka, 2018; Collins & James, 2018; Karamunya, 2018; Lungo et al., 2017; Mbungua, et al., (2017); Seppey et al., 2017; Shivairo & Were, 2017; Kuria & Wanyoike, 2016; Hackee, 2015; Mutonga, 2015; Onio et al., 2015). It is against this background that the study sought to establish sustainability of non-governmental organization funded projects, beyond donor support. The outline of the study comprises the introduction, research methodology, findings and discussion, and conclusion.

#### II. METHODOLOGY

The general objective of the study was to establish the sustainability of Non-Governmental Organization funded community projects, beyond donor support and answer the general research question on: How sustainable were Non-Governmental Organization funded community projects, beyond donor support? Pragmatism was the philosophical view that underpinned the study and informed the mixed research method approach used. The convergent parallel strategy of the mixed research methods approach was used. The total population was project beneficiaries from four (4) selected community projects. The sample size was 76 respondents that were selected by simple random sampling, using project registers as sample frame. A questionnaire with open ended questions (qualitative) and closed questions (quantitative) was used to collect data. Qualitative data was analyzed by using the inductive process of building from the data to broad themes and then to interpretation. Quantitative data was analysed by using descriptive statistics, presented in Tables and Figures.

#### III. FINDINGS AND DISCUSSION

The findings and discussion are based on the research questions that provide answers on: Establishing engagement of the community in the operations of the projects; identifying the exit strategies implemented by the projects; and establishing the benefits to the communities where projects are implemented. The outline of the findings and discussion is presented in three sections namely A, B, and C.

- A. Section A
- How were communities engaged in the Operations of the Projects?

In order to answer the first research question, the following opinion was given by the respondents.

#### Community Members were Involved in Feasibility Study prior to Project Inception

Table 1 indicates that the majority of the respondents, 52.6% strongly disagreed of being involved is a feasibility study prior to project inception while 5.3% disagreed and 13.2% were neutral. Further, 9.2% strongly agreed while 19.7% agreed. This shows that most of the time the community members were not involved in feasibility studies prior to project inception.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 40        | 52.6    | 52.6          | 52.6               |
|       | Disagree          | 4         | 5.3     | 5.3           | 57.9               |
|       | Neutral           | 10        | 13.2    | 13.2          | 71.1               |
|       | Agree             | 15        | 19.7    | 19.7          | 90.8               |
|       | Strongly Agree    | 7         | 9.2     | 9.2           | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 1:- Community members were involved in feasibility study prior to project inception Source: Field Data

> A Consultative Meeting was held with the Community prior to Project Inception

All the respondents, 100% agreed that the consultative meeting was held prior to the inception of the project as shown in Table 2. Further, the respondents indicated that they participated freely in the consultative meeting. This gives a clear indication of community involvement in consultative meeting before the inception of the project.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Agree          | 49        | 64.5    | 64.5          | 64.5               |
|       | Strongly Agree | 27        | 35.5    | 35.5          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 2:- A consultative meeting was held with the community prior to project inception

Source: Field Data

> The Project was imposed by the Donor against the Community Needs

As shown in Table 3, all the respondents, 100% disagreed that the project was imposed by the donor against their needs. This clearly indicates that the project met the needs of the community.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 42        | 55.3    | 55.3          | 55.3               |
|       | Disagree          | 34        | 44.7    | 44.7          | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 3:- The project was imposed by the donor against the community needs

Source: Field Data

> There was a Criterion by the Donor to Choose Project Beneficiaries

The majority of the respondents, 71.1% agreed that there was a criterion by the donor for choosing the project beneficiaries while 28.9% disagreed as indicate in Table 4. This indicates that project beneficiaries were chosen on merit and need

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|       |                   | Frequency | Percent | Valid Percent | <b>Cumulative Percent</b> |
|-------|-------------------|-----------|---------|---------------|---------------------------|
| Valid | Strongly Disagree | 8         | 10.5    | 10.5          | 10.5                      |
|       | Disagree          | 14        | 18.4    | 18.4          | 28.9                      |
|       | Agree             | 23        | 30.3    | 30.3          | 59.2                      |
|       | Strongly Agree    | 31        | 40.8    | 40.8          | 100.0                     |
|       | Total             | 76        | 100.0   | 100.0         |                           |

Table 4:- There was a criterion by the donor to choose project beneficiaries

Source: Field Data

#### Community Members were involved at the Planning Stage of the Project $\geq$

Table 5 shows that all of the respondents, 100% disagreed that there were involved at the planning stage of the project. This shows that, in the projects that donors implemented, none of the community members were involved in planning of the project.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 75        | 98.7    | 98.7          | 98.7               |
|       | Disagree          | 1         | 1.3     | 1.3           | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 5:- Community members were involved at the planning stage of the project Source: Field Data

#### > Community Members were involved at the Activity Organizing Stage of the Project

As presented in Table 6, the majority of the respondents, 97.4% agreed that they were involved at the activity organizing stage of the project. Further, the respondents explained the role they played at the activity organizing stage. This indicates that the community had a big role to play in the activity organization of the project.

|       |                | Frequency | Percent | Valid Percent | <b>Cumulative Percent</b> |
|-------|----------------|-----------|---------|---------------|---------------------------|
| Valid | Neutral        | 2         | 2.6     | 2.6           | 2.6                       |
|       | Agree          | 39        | 51.3    | 51.3          | 53.9                      |
|       | Strongly Agree | 35        | 46.1    | 46.1          | 100.0                     |
|       | Total          | 76        | 100.0   | 100.0         |                           |

Table 6:- Community members were involved at the activity organizing stage of the project Source: Field Data

#### Community Members were involved at Project Execution Stage

As indicated in Table 7, all the respondents, 100% indicated that they were involved at the execution stage of the project. This indicates the community's willingness to participate in the project.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Agree          | 36        | 47.4    | 47.4          | 47.4               |
|       | Strongly Agree | 40        | 52.6    | 52.6          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 7:- Community members were involved at project execution stage

Source: Filed Data

Community Members were involved in the Monitoring and Evaluation of Project  $\geq$ 

The majority of the respondents, 52.6% indicated that they were not involved in monitoring and evaluation of the project while 47.3 were in agreement as indicated in Table 8. Further, respondents gave an explanation of the roles they played in monitoring and evaluation of the project.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 13        | 17.1    | 17.1          | 17.1               |
|       | Disagree          | 27        | 35.5    | 35.5          | 52.6               |
|       | Agree             | 3         | 3.9     | 3.9           | 56.6               |
|       | Strongly Agree    | 33        | 43.4    | 43.4          | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 8:- Community members were involved in the monitoring and evaluation of Project Source: Field Data

Community Members were involved at Project Closure Stage

The majority of the respondents, 98.7% indicated that they were involved at the project closure stage while the minority, 1.3% was neutral as indicated in Table 9. Further, they gave an explanation for the role they played at the project closure stge. This indicates that there was membership participation at the closure of the project.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Neutral        | 1         | 1.3     | 1.3           | 1.3                |
|       | Agree          | 34        | 44.7    | 44.7          | 46.1               |
|       | Strongly Agree | 41        | 53.9    | 53.9          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 9:- Community members were involved at project closure stage Source: Field Data

Source: Field Dat

B. Section B

What were the exit strategies by the Projects?

To answer the second research question, the following opinion was given by the respondents.

#### > Community Members received Training in the Projects Implemented

As shown in Table 10, all the respondents, 100% indicated that they received training in the projects implemented. This clearly shows that the community members were fully knowledgeable about the projects implemented.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Agree          | 28        | 36.8    | 36.8          | 36.8               |
|       | Strongly Agree | 48        | 63.2    | 63.2          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 10:- Community members received training in the project implemented Source: Field Data

> Community Members were able to Understand the Contents of the Training

Table 11 presents that the majority of the respondents, 96.1% indicated that they understood the content of the trainings they received while the minority, 3.9% did not understand. The respondents indicated that there were measures undertaken by the leadership to make them understand the content of the training

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Neutral        | 3         | 3.9     | 3.9           | 3.9                |
|       | Agree          | 36        | 47.4    | 47.4          | 51.3               |
|       | Strongly Agree | 37        | 48.7    | 48.7          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 11:- Community members were able to understand the contents of the Training Source: Field Data

> There was Community Leadership to Oversee the Management of the Projects

All the respondents, 100% agreed that there was leadership present to oversee the management of the projects as indicated in Table 12. This shows that the projects were well managed.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Agree          | 26        | 34.2    | 34.2          | 34.2               |
|       | Strongly Agree | 50        | 65.8    | 65.8          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 12:- There was community leadership to oversee the management of the Project Source: Field Data

> The projects were Managed Based on a Constitution

All the respondents, 100% agreed that the projects were managed based on a constitution as indicated in Table 13. This indicates that there was the rule of law, followed in the management of the projects

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | l Agree        | 25        | 32.9    | 32.9          | 32.9               |
|       | Strongly Agree | 51        | 67.1    | 67.1          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 13:- The project is managed based on a constitution

Source: Filed Data

> The Leadership was Chosen by Voting Using the Ballot System

All the respondents, 100% agreed that the leadership was chosen using a ballot system as shown in Table 14. All of them gave at least an explanation for the election process. This shows that leaders were democratically elected.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Agree          | 54        | 71.1    | 71.1          | 71.1               |
|       | Strongly Agree | 22        | 28.9    | 28.9          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 14:- The leadership is chosen by voting using the ballot system Source: Field Data

There were Fundraising Activities to Support Project Activities when Donor Funding Ends

The majority of the respondents, 98.7% agreed that there were fundraising activities to support project activities when donor funding ends as presented in Table 15. Further, the respondents explained fundraising activities that they conducted.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Disagree       | 1         | 1.3     | 1.3           | 1.3                |
|       | Agree          | 27        | 35.5    | 35.5          | 36.8               |
|       | Strongly Agree | 48        | 63.2    | 63.2          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 15:- There were fundraising activities to support project activities when donor funding ends Source: Field Data

#### Project Members Paid Membership Fee

As shown in Table 16, the majority of the respondents, 98.7% agreed that each member paid membership fee while the minority, 1.3% were neutral. Further, the respondents gave an explanation of the purpose for the membership fee. This shows that the projects were run by people who were recognized as members through membership subscription.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Neutral        | 1         | 1.3     | 1.3           | 1.3                |
|       | Agree          | 23        | 30.3    | 30.3          | 31.6               |
|       | Strongly Agree | 52        | 68.4    | 68.4          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

Table 16:- Project members paid membership fee

Source: Field Data

#### > There was a Monitoring and Evaluation System in place

The majority of the respondents, 60.5% agreed that there was a monitoring and evaluation system in place as presented in Table 17. Further, the respondents gave an explanation of how the monitoring and evaluation system was done. This indicates that the community members had their projects monitored and evaluated.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 8         | 10.5    | 10.5          | 10.5               |
|       | Disagree          | 13        | 17.1    | 17.1          | 27.6               |
|       | Neutral           | 9         | 11.8    | 11.8          | 39.5               |
|       | Agree             | 9         | 11.8    | 11.8          | 51.3               |
|       | Strongly Agree    | 37        | 48.7    | 48.7          | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 17:- There was a monitoring and evaluation system in place

Source: Field Data

> There were Factors that Affect Sustainability of the Project

The majority of the respondents, 92.1% agreed that there were factors that affected the sustainability of the project while 6.6% were neutral and the minority, 1.3 disagreed as shown in Table 18. Further, the respondents mentioned the factors that affected sustainability of the project and explained how the project beneficiaries were managing. This shows that the projects were prone to challenges and the beneficiaries had to use different ways to manage them.

|       |                | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|----------------|-----------|---------|---------------|--------------------|
| Valid | Disagree       | 1         | 1.3     | 1.3           | 1.3                |
|       | Neutral        | 5         | 6.6     | 6.6           | 7.9                |
|       | Agree          | 45        | 59.2    | 59.2          | 67.1               |
|       | Strongly Agree | 25        | 32.9    | 32.9          | 100.0              |
|       | Total          | 76        | 100.0   | 100.0         |                    |

 Table 18:- There were factors that affect sustainability of the project

 Source: Field Data

C. Section C

How did the community members benefit from the projects? In order to answer the third research question, the following opinion was given by the respondents.

#### Project Members benefited from the Project

As presented in Table 19, the majority of the respondents, 73.7% agreed that project members benefited from the project while 26.3% did not agree. Further, respondents explained various benefits that they received from the projects. This shows that the majority of the members benefited from the projects.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 17        | 22.4    | 22.4          | 22.4               |
|       | Disagree          | 3         | 3.9     | 3.9           | 26.3               |
|       | Agree             | 15        | 19.7    | 19.7          | 46.1               |
|       | Strongly Agree    | 41        | 53.9    | 53.9          | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

 Table 19:- Project members benefited from the project

 Source: Field Data

#### > Non Project Members benefited from the Project

As shown in Table 20, the majority of the respondents, 72.4% agreed that non-project members benefited from the project while 27.6% disagreed. To this effect, it can be concluded that non-project members had benefited from the project.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 6         | 7.9     | 7.9           | 7.9                |
|       | Disagree          | 15        | 19.7    | 19.7          | 27.6               |
|       | Agree             | 26        | 34.2    | 34.2          | 61.8               |
|       | Strongly Agree    | 29        | 38.2    | 38.2          | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 20:- Non project members have benefited from the project

Source: Field Data

> The Primary Project had produced other Secondary Projects

The majority of the respondents, 46% disagreed that the primary project had produced secondary projects while 43.5% were in agreement and 10.5% were neutral as indicated in Table 21.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 20        | 26.3    | 26.3          | 26.3               |
|       | Disagree          | 15        | 19.7    | 19.7          | 46.1               |
|       | Neutral           | 8         | 10.5    | 10.5          | 56.6               |
|       | Agree             | 16        | 21.1    | 21.1          | 77.6               |
|       | Strongly Agree    | 17        | 22.4    | 22.4          | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 21:- The primary project had produced other secondary projects

Source: Field Data

#### > The Primary Project had continued after Donor Support withdrawal

The majority of the respondents, 69.8% agreed that the primary project had continued after donor support was withdrawn while 37.6% disagreed and the minority, 2.6% were neutral as indicate in Table 22. Further, the respondents gave reasons for the continuity of primary projects.

|       |                   | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | Strongly Disagree | 1         | 1.3     | 1.3           | 1.3                |
|       | Disagree          | 20        | 26.3    | 26.3          | 27.6               |
|       | Neutral           | 2         | 2.6     | 2.6           | 30.3               |
|       | Agree             | 23        | 30.3    | 30.3          | 60.5               |
|       | Strongly Agree    | 30        | 39.5    | 39.5          | 100.0              |
|       | Total             | 76        | 100.0   | 100.0         |                    |

Table 22:- The primary project had continued after donor support

Source: Filed Data

## Graphical Summary of Results Graphical summary of the results is described as follows:

> Level of Engagement of the community in the operations of the projects

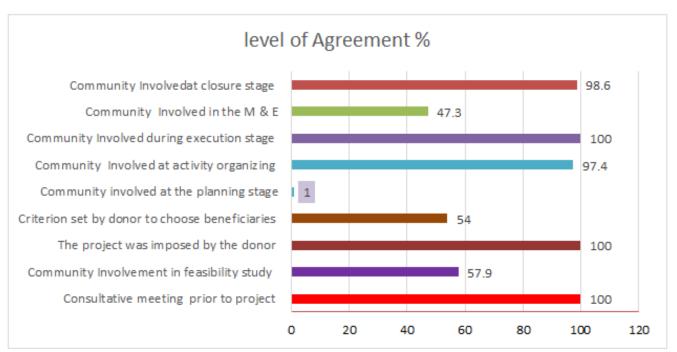


Fig 1:- Level of Engagement of the community in the operations of the project

### Exit Strategies by the project

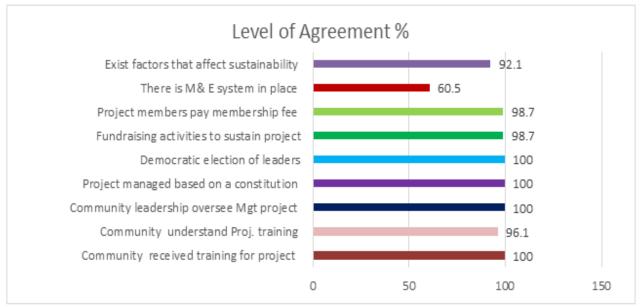
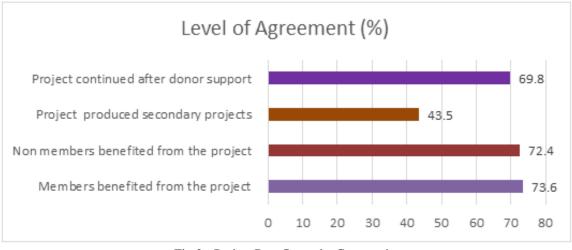
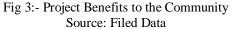


Fig 2:- Exit Strategies by the project Source: Field Data

### Project Benefits to the Community





### IV. CONCLUSION

The study concluded that the community was engaged in the implementation process and operations of the project. Further, the community had put in place exit strategies for continuity of the project after donor support was withdrawn. Subsequently, the community benefited from the project. Overly, there was continuation of project activities beyond donor support.

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